

Ref: TS10061

Internal Salesperson (Full Time)

ECSC is a leading vendor independent information security consultancy and IT security managed service provider. As part of our continued growth we are expanding our sales team.

If you have the potential to contribute to our impressive client acquisition, across a range of sectors, then we are interested in meeting you.

We currently consult in a number of areas of information security, including ISO 27001, PCI DSS, social engineering, technical testing, code auditing, and incident response. In addition, our managed security services cover the range of IT security, primarily delivered through our own Linux-based security platform. As a vendor independent service provider, we prefer not to sell hardware or software and do not have any vendor sales relationships.

We are particularly interested in recruiting an internal salesperson/account manager to support the field sales consultants, primarily through telephone-based sales campaigns and other sales support activities.

If you are already in a telesales role, or internal account management position, and want to develop your career in this high-growth area, then this could be the role for you.

Your communications skills, particularly on the telephone, must be good. You will need a reasonable understanding of technology, and be keen to learn.

Although you will be based at our head office, your role could ultimately evolve into a field sales role with extensive travel to clients sites, primarily across the UK but not exclusively so. A current UK driving licence is an advantage.

Our employee benefits package includes company pension scheme, share options, and private healthcare. ECSC is an equal opportunities employer.

All applications must follow our standard procedure. You must apply for a specific post, quoting the reference number, including:

1. Current Curriculum Vitae including current, or most recent, salary.
2. Letter of application, stating why you feel this is the right role for you, and quoting the reference number at the top of this page.

As we will be making first contact with potential employees by telephone, please include a contact telephone number with details of when we may contact you – specifying day or evening.

Apply to careers@ecsc.co.uk or by post to:
ECSC Limited,
1 Valley Court,
BRADFORD,
BD1 4SP

Starting ASAP.

Salary: £18,000 to £30,000 OTE pro rata p.a. depending on skills and experience.

Recruitment agencies: we only deal directly with the candidate, however approved agencies may submit applications on their behalf. Please note that no additional information will be given prior to initial short-listing. Please call/email for our standard terms and conditions.